

# Territory Map for Financial Advisors



## Intermediary Sales Team by Region

**Julie Nye** | Vice President  
Phone: (971) 202-5323 | [jnye@manning-napier.com](mailto:jnye@manning-napier.com)

Frank Lesczinski | Senior Internal Regional Consultant  
Phone: (585) 794-5152 | [fleszczinski@manning-napier.com](mailto:fleszczinski@manning-napier.com)

**Aaron Pisani** | Vice President  
Phone: (720) 403-0471 | [apisani@manning-napier.com](mailto:apisani@manning-napier.com)

Katarina Gelke | Internal Regional Consultant  
Phone: (585) 545-7793 | [kgelke@manning-napier.com](mailto:kgelke@manning-napier.com)

Texas and Oklahoma:  
Kelly Flynn | Internal Regional Consultant  
Phone: (585) 545-7788 | [kflynn@manning-napier.com](mailto:kflynn@manning-napier.com)

**David Roewer** | Vice President  
Phone: (614) 764-4551 | [droewer@manning-napier.com](mailto:droewer@manning-napier.com)

Jake Cooper | Internal Regional Consultant  
Phone: (585) 545-7785 | [jcooper@manning-napier.com](mailto:jcooper@manning-napier.com)

**Stephanie Cochran** : AIF®, C(k)P®, RICP®, BFA™ | Vice President  
Phone: (585) 402-6747 | [scochran@manning-napier.com](mailto:scochran@manning-napier.com)

Kelly Flynn | Internal Regional Consultant  
Phone: (585) 545-7788 | [kflynn@manning-napier.com](mailto:kflynn@manning-napier.com)

**Deanna Perry, CIMA®, AIF®** | Vice President  
Phone: (585) 406-5565 | [dperry@manning-napier.com](mailto:dperry@manning-napier.com)

Katarina Gelke | Internal Regional Consultant  
Phone: (585) 545-7793 | [kgelke@manning-napier.com](mailto:kgelke@manning-napier.com)

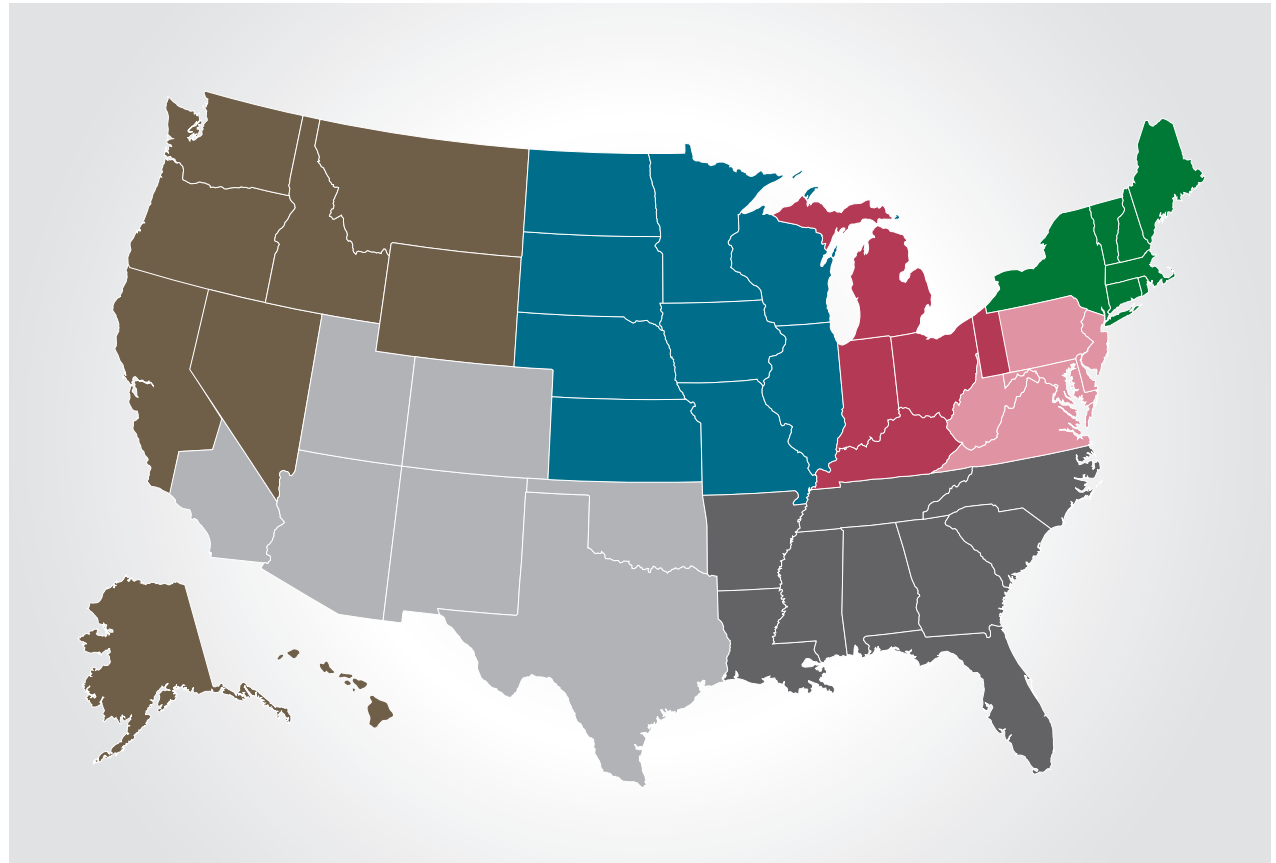
Arkansas and Louisiana:  
Kelly Flynn | Internal Regional Consultant  
Phone: (585) 545-7788 | [kflynn@manning-napier.com](mailto:kflynn@manning-napier.com)

**Chris LaBounty** | Vice President  
Phone: (585) 794-5185 | [clabounty@manning-napier.com](mailto:clabounty@manning-napier.com)

Jake Cooper | Internal Regional Consultant  
Phone: (585) 545-7785 | [jcooper@manning-napier.com](mailto:jcooper@manning-napier.com)

**Christopher Sands** | Vice President  
Phone: (630) 437-5164 | [csands@manning-napier.com](mailto:csands@manning-napier.com)

Frank Lesczinski | Senior Internal Regional Consultant  
Phone: (585) 794-5152 | [fleszczinski@manning-napier.com](mailto:fleszczinski@manning-napier.com)



## Intermediary Sales Team Management

**Thomas Anderson** | Managing Director, Intermediary Distribution  
Phone: (484) 653-2669 | [tanderson@manning-napier.com](mailto:tanderson@manning-napier.com)

**Frank Lesczinski** | Senior Internal Regional Consultant  
Phone: (585) 794-5152 | [fleszczinski@manning-napier.com](mailto:fleszczinski@manning-napier.com)

## National Resources

**Stephen Dedyo** | Vice President, Key Accounts  
Phone: (585) 325-6880 ext.8860 | Cell: (347) 638-4186  
[sdedyo@manning-napier.com](mailto:sdedyo@manning-napier.com)

**Darin Leone, CFA** | Portfolio Strategist  
Phone: (585) 325-6880 ext.8313 | Cell: (585) 794-6959  
[dleone@manning-napier.com](mailto:dleone@manning-napier.com)

**Internal Sales Desk** | (888) 825-4493

# Territory Map for Retirement Plan Advisors

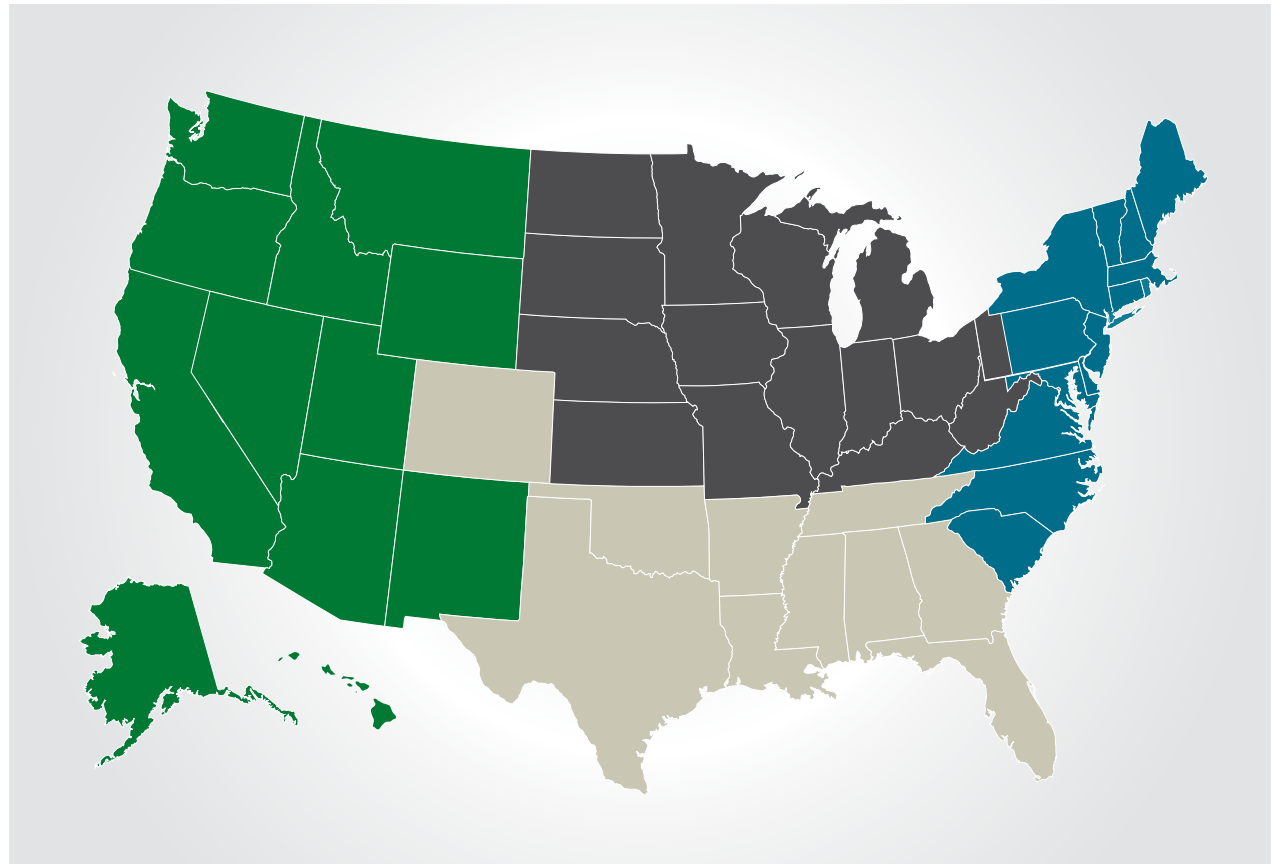
## Intermediary Sales Team by Region

**Rory Camardello, CRPS®** | DCIO Specialist – Western Region  
Phone: (585) 734-9247 | [rcamardello@manning-napier.com](mailto:rcamardello@manning-napier.com)  
Katarina Gelke | Internal Regional Consultant  
Phone: (585) 545-7793 | [kgelke@manning-napier.com](mailto:kgelke@manning-napier.com)

**Katie Higgins** | DCIO Specialist – Northeast Region  
Phone: (585) 545-7789 | [khiggins@manning-napier.com](mailto:khiggins@manning-napier.com)  
Jake Cooper | Internal Regional Consultant  
Phone: (585) 545-7785 | [jcooper@manning-napier.com](mailto:jcooper@manning-napier.com)

**Jennifer Brockwell** | DCIO Specialist – Southern Region  
Phone (512) 636-0020 | [jbrockwell@manning-napier.com](mailto:jbrockwell@manning-napier.com)  
Kelly Flynn | Internal Regional Consultant  
Phone: (585) 545-7788 | [kflynn@manning-napier.com](mailto:kflynn@manning-napier.com)

**Kevin Rogner, CRPS®, QPFC, AIF®** | DCIO Specialist – Midwest Region  
Phone: (585) 208-9980 | [krogner@manning-napier.com](mailto:krogner@manning-napier.com)  
Frank Lesczinski | Senior Internal Regional Consultant  
Phone: (585) 794-5152 | [fleszczinski@manning-napier.com](mailto:fleszczinski@manning-napier.com)



## Intermediary Sales Team Management

**Thomas Anderson** | Managing Director, Intermediary Distribution  
Phone: (484) 653-2669 | [tanderson@manning-napier.com](mailto:tanderson@manning-napier.com)

**Frank Lesczinski** | Senior Internal Regional Consultant  
Phone: (585) 794-5152 | [fleszczinski@manning-napier.com](mailto:fleszczinski@manning-napier.com)

## National Retirement Resources

**Darin Leone, CFA®** | Portfolio Strategist  
Phone: (585) 325-6880 ext.8313 | [dleone@manning-napier.com](mailto:dleone@manning-napier.com)  
Cell: (585) 794-6959

**Craig Abbott, CEBS, CPC** | Retirement Plan Consultant, Vice President  
Phone: (585) 325-6880 ext.8358 | [cabbott@manning-napier.com](mailto:cabbott@manning-napier.com)

**Internal Sales Desk** | (855) 288-8550